



CoreLogic®

**SAMPLE REPORT**

# Regional Market Update

A Quarterly Update of Regional  
Australian Markets

March 2016

*Released May 2016*

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**SAMPLE REPORT**

## Overview

The CoreLogic Quarterly Regional Market Report for March focuses on some of the larger regions outside of the Australian capitals including:

- **Newcastle & Lake Macquarie (NSW)**
- **Illawarra (NSW)**
- **Richmond-Tweed (NSW)**
- **Geelong (Vic)**
- **Latrobe-Gippsland (Vic)**
- **Gold Coast (Qld)**
- **Sunshine Coast (Qld)**
- **Townsville (Qld)**
- **Wide Bay (Qld)**
- **Cairns (Qld)**
- **Bunbury (WA)**

### Regional report highlights (March Quarter):

- *The Illawarra region recorded the largest annual increase in values for both houses and units, up 15.8 per cent and 13.2 per cent, respectively.*
- *Townsville was the only region to see values for both houses and units fall over the year to March 2016, while Bunbury and Wide Bay saw unit values fall over the same period.*
- *The Bunbury region had the biggest fall in transaction activity, with dwelling sales down -11.1 per cent over the 12 months to February 2016, followed by Townsville (-8.3 per cent).*

Of the three New South Wales regions, Richmond-Tweed was the only region to see sales volumes increase over the year, up 10.8 per cent to 5,930, while Newcastle & Lake Macquarie and Illawarra both saw transactions lower relative to last year, down -1.4 per cent and -3.2 per cent respectively. On the other hand, looking at house values, Illawarra saw the biggest increase, up 15.8 per cent for houses and 13.2 per cent for units.

Across Queensland, the Gold Coast had the largest increase in dwelling sales over the year to February 2016, up 1.3 per cent to 19,516 sales, followed by Wide Bay, which saw dwelling sales increase by 1.4 per cent to 5,471. The Townsville region saw the biggest fall in sales volumes over the same period, down -8.3 per cent to 3,419 sales. Across both the Sunshine Coast and Cairns regions, volumes fell, down -2.4 per cent and -2.3 per cent respectively.

In Victoria, dwelling sales increased across Geelong, up 2.0 per cent to 6,117, while across the Latrobe-Gippsland region, sales volumes increased by 7.4 per cent. Along with increased transaction activity, both regions saw home values rise, with houses and units across Geelong rising by 5.4 per cent and 2.8 per cent respectively, compared to Latrobe-Gippsland, where house values were up 3.0 per cent and unit values increased by 2.1 per cent over the year to March 2016.

In Western Australia, detached house values remained relatively unchanged, rising just 0.3 per cent; however unit values fell by -3.7 per cent over the year to March 2016. Sales volumes were down -9.2 per cent for houses and -24.1 per cent across the smaller unit market, indicating current transaction levels are -4.2 per cent below the five year average for the region.

# Newcastle & Lake Macquarie | NSW



Based on the Newcastle & Lake Macquarie Statistical Area Level 4 region

Newcastle & Lake Macquarie home values have increased by 8.1 per cent for houses and 6.3 per cent for units over the year to March 2016. Although dwelling sales are down by -1 per cent over the year, current sales activity is 2 per cent higher than the five year average for the region. A typical home is selling 2 days faster when compared to February 2015, however vendors are discounting units by a slightly higher amount in order to secure a sale when compared to 12 months ago, while discount levels for houses have fallen slightly over the same period. Looking at the rental market, the weekly advertised rental rate of \$400/week for houses across the region has increased by 1.3 per cent over the year, while unit rents remain unchanged at \$370/week.

## Annual Dwelling Sales\* Feb 2016

**7,625**

-1% lower than one year ago, and 2% above the five year average for the region.

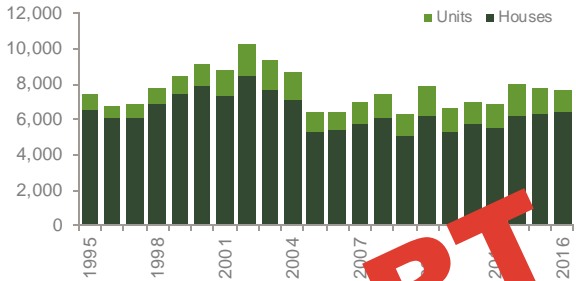
**84%**

House Sales



**16%**

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

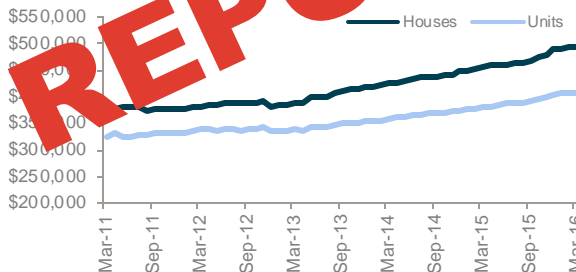
**+8.1%**

House Values



**+6.3%**

Unit Values



## Houses



Vendor Discounting\*

**-4.7%**



Time on Market\*

**62 days**



5 Year Change in Median Value

**+30.1%**



Median Value

**\$495k**



## Rental Market Mar 2016



Rental yield

**4.5%**



Rental rate

**\$400**



12 Month Rental change

**+1.3%**



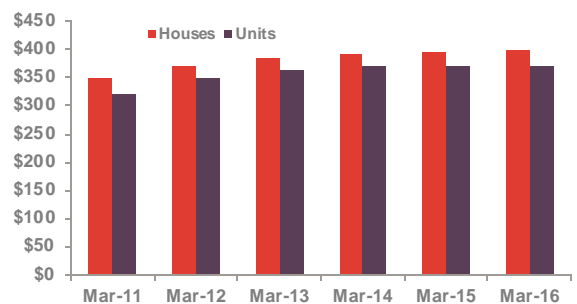
**5.0%**



**\$370**



**0.0%**



## Units



Vendor Discounting\*

**-3.7%**



Time on Market\*

**58 days**



5 Year Change in Median Value

**+25.1%**



Median Value

**\$406k**



\*Data to February 2016, all other statistics based on data to March 2016

Based on the Illawarra Statistical Area Level 4 region

Over the 12 months to February 2016 there were 5,764 homes sold across the Illawarra region, lower than the same period in 2015, when 5,956 dwellings were sold. House sales fell by -3.0 per cent, while across the unit market, sales volumes fell -3.7 per cent, indicating 128 fewer house sales and 64 less unit sales over the period. Home values have increased for both houses (15.8 per cent) and units (13.2 per cent) over the 12 months to March 2016. A typical Illawarra house is selling 8 days faster than one year ago, while units are selling 11 days faster. Rents across the region have increased by 4.7 per cent or \$20/week to \$450/week for houses and 4.1 per cent or \$15/week to \$380/week for units.

## Annual Dwelling Sales\* Feb 2016

# 5,764

-3% lower than one year ago, and 3% above the five year average for the region.

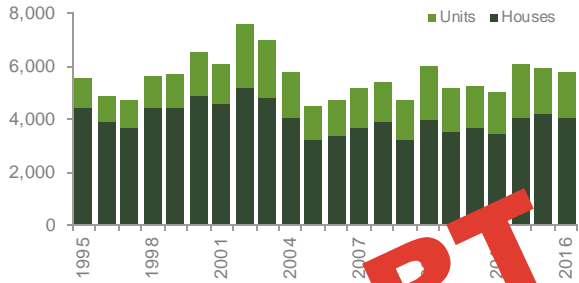
71%

House Sales



29%

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

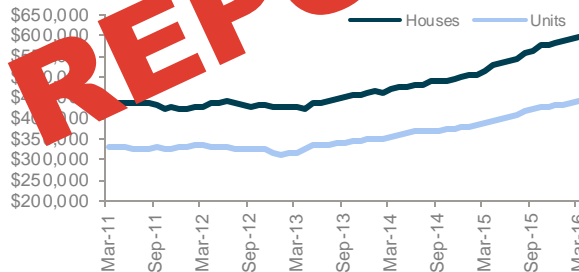
+15.8%

House Values



+13.2%

Unit Values



## Houses



Vendor Discounting\*

-4.0%



Time on Market\*

48 days



5 Year Change in Median Value

+37.2%



Median Value

\$596k



## Rental Market Mar 2016



Rental yield

4.5%



Rental rate

\$450



12 Month Rental change

+4.7%



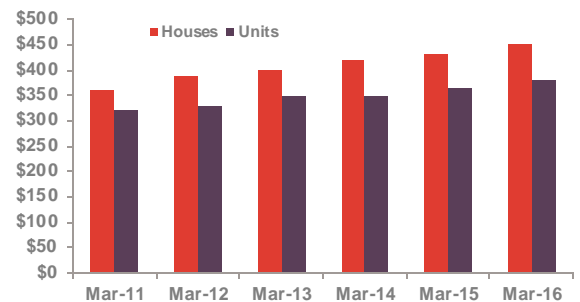
5.0%



\$380



+4.1%



## Units



Vendor Discounting\*

-3.2%



Time on Market\*

47 days



5 Year Change in Median Value

+33.6%



Median Value

\$442k



\*Data to February 2016, all other statistics based on data to March 2016

# Richmond - Tweed | NSW

Based on the Richmond-Tweed Statistical Area Level 4 region

Median values across Richmond - Tweed have risen by 6.4 per cent for houses to \$467,442, while units have increased by 6.0 per cent to \$357,696 over the year to March 2016. Similarly, sales volumes have increased over the year, with current activity up 11 per cent from February 2015, tracking 25 per cent above the five year average. A typical house is taking 106 days to sell, faster than 12 months ago (115 days), while units are also selling faster (94 days) when compared to February 2015 (100 days). Advertised rents have increased by 10.0 per cent over the year for houses (\$440/week), while unit rents have increased by 8.6 per cent to \$380/week. The indicative gross rental yield for units (5.7 per cent) is currently higher than it is for houses (5.0 per cent).

## Annual Dwelling Sales\* Feb 2016

**5,930**

11% higher than one year ago, and 25% above the five year average for the region.

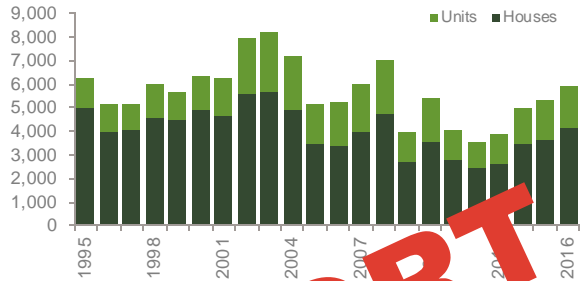
**69%**

House Sales



**31%**

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

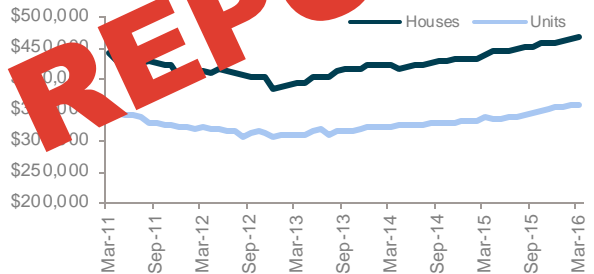
**+6.4%**

House Values



**+6.0%**

Unit Values



## Houses



Vendor Discounting\*

**-5.9%**



Time on Market\*

**106 days**



5 Year Change in Median Value

**+6.0%**



Median Value

**\$467k**



## Rental Market Mar 2016



Rental yield

**5.0%**



Rental rate

**\$440**



12 Month Rental change

**+10.0%**



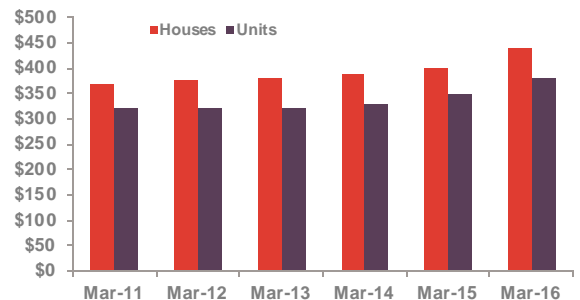
**5.7%**



**\$380**



**+8.6%**



## Units



Vendor Discounting\*

**-4.5%**



Time on Market\*

**94 days**



5 Year Change in Median Value

**+2.3%**



Median Value

**\$358k**



\*Data to February 2016, all other statistics based on data to March 2016

Based on the Gold Coast Statistical Area Level 4 region

Gold Coast home values increased to \$563,555 for houses (up 7.2 per cent) and \$370,437 for units (up 4.8 per cent) over the year to March 2016. Activity across the Gold Coast market also increased, with dwelling sales up 7 per cent over the year and current sales activity a substantial 24 per cent higher than the five year average for the region. Vendor discounting is lower than it was one year ago, with average discount levels at -5.4 per cent for houses and -5.7 per cent for units, while the average time it takes to sell a home across the Gold Coast has fallen by 4 days for both houses (70 days), and units (87 days). Gold Coast rents have increased by 4.2 per cent to \$500/week for houses and 5.4 per cent to \$390/week for units.

## Annual Dwelling Sales\* Feb 2016

# 19,516

7% higher than one year ago, and 24% above the five year average for the region.

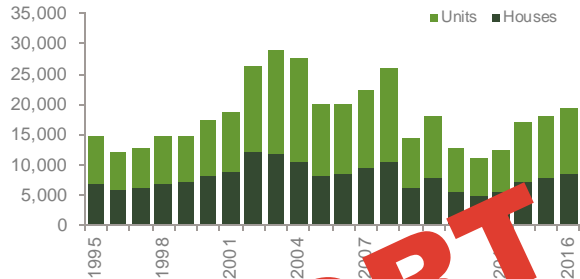
44%

House Sales



56%

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

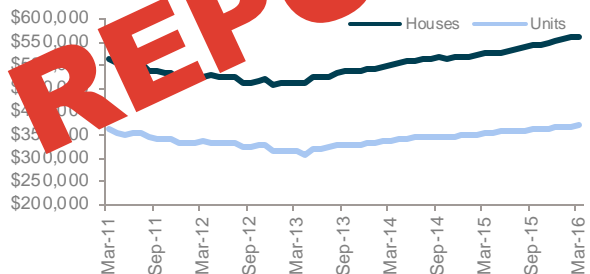
+7.2%

House Values



+4.8%

Unit Values



## Houses



Vendor Discounting\* Time on Market\*

-5.4%

70 days

5 Year Change in Median Value

+9.3%

Median Value

\$564k

## Rental Market Mar 2016



Rental yield

5.1%

Rental rate

\$500

12 Month Rental change

+4.2%



5.9%

\$390

+5.4%

## Units



Vendor Discounting\* Time on Market\*

-5.7%

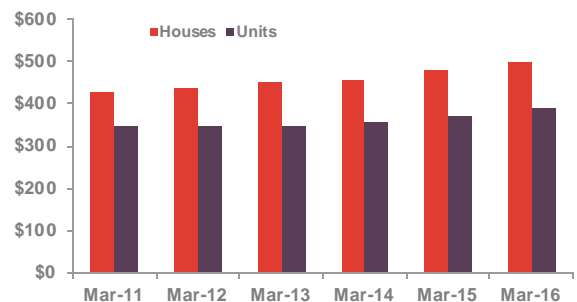
87 days

5 Year Change in Median Value

+2.2%

Median Value

\$370k



\*Data to February 2016, all other statistics based on data to March 2016

# Sunshine Coast | QLD

Based on the Sunshine Coast Statistical Area Level 4 region

Sales volumes across the Sunshine Coast have fallen -2 per cent to 10,506 over the 12 months to February 2016, although current volumes are 15 per cent above the five year average for the region. Home values have increased over the year to March, with median house values up 4.4 per cent and unit values up 3.3 per cent. When comparing February 2015 to February 2016, the average time on market and vendor discounting levels remain relatively similar, with houses taking an extra day to sell (89 days) and units taking an extra 2 days (107 days). Typically, the returns on a Sunshine Coast unit (5.5 per cent) are stronger than that of houses, with an indicative gross rental yield of 4.9 per cent.

## Annual Dwelling Sales\* Feb 2016

# 10,506

-2% lower than one year ago, and 15% above the five year average for the region.

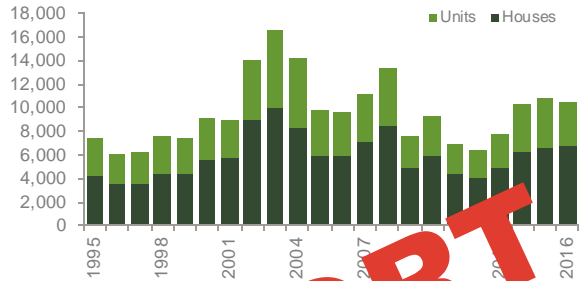
65%

House Sales



35%

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

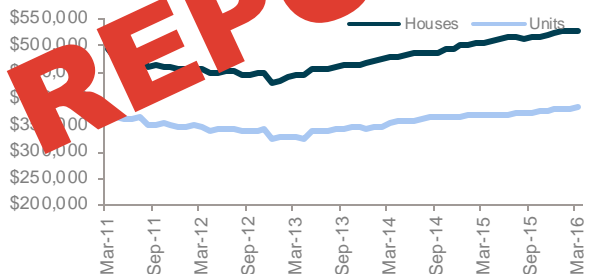
+4.4%

House Values



+3.3%

Unit Values



## Houses



Vendor Discounting\*

-5.8%



Time on Market\*

89 days



5 Year Change in Median Value

+7.4%



Median Value

\$529k



## Rental Market Mar 2016



Rental yield

4.9%



Rental rate

\$460



12 Month Rental change

+2.2%



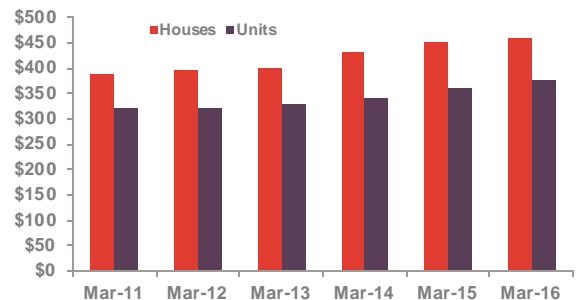
5.5%



\$375



+4.2%



## Units



Vendor Discounting\*

-6.2%



Time on Market\*

107 days



5 Year Change in Median Value

+3.7%



Median Value

\$383k



\*Data to February 2016, all other statistics based on data to March 2016



# Townsville | QLD

Based on the Townsville Statistical Area Level 4 region

Sales volumes across Townsville have fallen -8 per cent to 3,419 over the 12 months to February 2016, with current volumes -10 per cent below the five year average. Home values have fallen over the year to March, with median house values down -2.2 per cent and unit values down -3.2 per cent. A typical house in Townsville is taking 100 days to sell, up from 96 days 12 months ago, while across the smaller unit market; the average time on market has fallen to 113 days, down from 124 days in 2015. The weekly advertised rental rate of \$330/week for houses across the region has fallen by -5.7 per cent over the year, while unit rents have fallen -1.7 per cent to \$295/week.

## Annual Dwelling Sales\* Feb 2016

**3,419**

-8% lower than one year ago, and -10% below the five year average for the region.

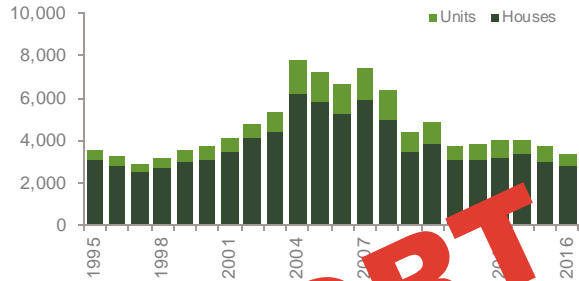
**84%**

House Sales



**16%**

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

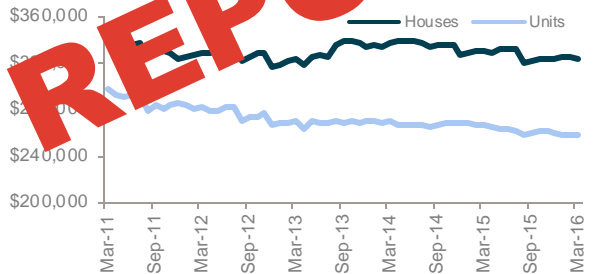
**-2.2%**

House Values



**-3.2%**

Unit Values



## Houses



Vendor Discounting\*

**-9.8%**



Time on Market\*

**100 days**



5 Year Change in Median Value

**-5.8%**



Median Value

**\$323k**



## Rental Market Mar 2016



Rental yield

**5.3%**



Rental rate

**\$330**



12 Month Rental change

**-5.7%**



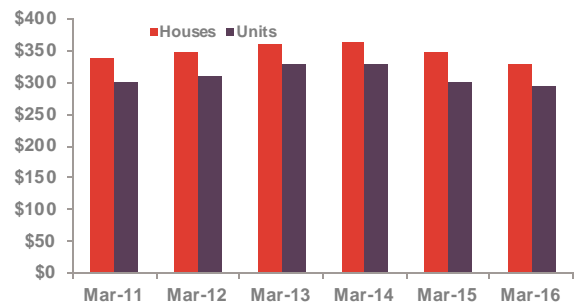
**6.1%**



**\$295**



**-1.7%**



## Units



Vendor Discounting\*

**-9.5%**



Time on Market\*

**113 days**



5 Year Change in Median Value

**-13.3%**



Median Value

**\$258k**



\*Data to February 2016, all other statistics based on data to March 2016

# Wide Bay | QLD

Based on the Wide Bay Statistical Area Level 4 region

Sales volumes increased by 4 per cent across the Wide Bay region over the year to February, equating to an additional 233 sales. Median house values increased over the 12 months to March, rising by 1.0 per cent, however median unit values fell -0.9 per cent. Rental rates for houses across the Wide Bay region remained unchanged over the year to March 2016 at \$290/week, while median rents for units increased by 1.8 per cent to \$280/week. Both houses and units are taking slightly longer to sell when compared to February 2015, with houses taking an extra 2 days and units taking an extra 4 days.

## Annual Dwelling Sales\* Feb 2016

**5,471**

4% higher than one year ago, and 7% above the five year average for the region.

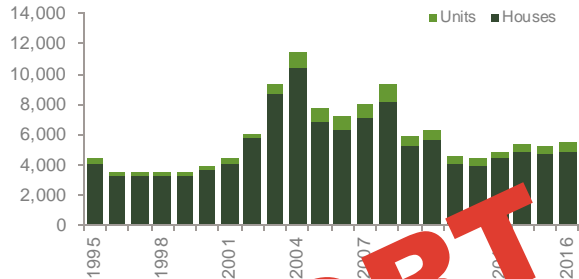
**90%**

House Sales



**10%**

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

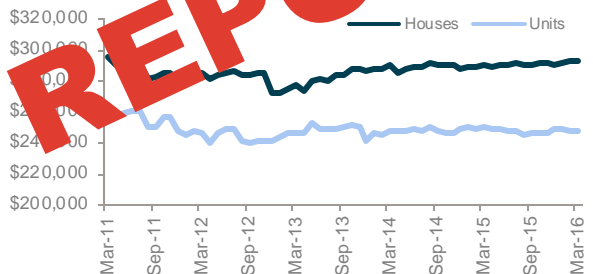
**+1.0%**

House Values

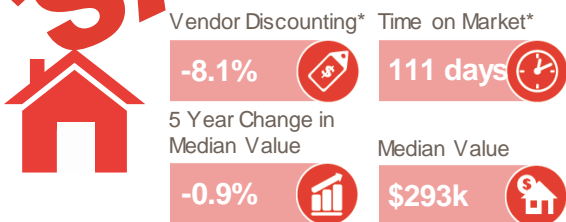


**-0.9%**

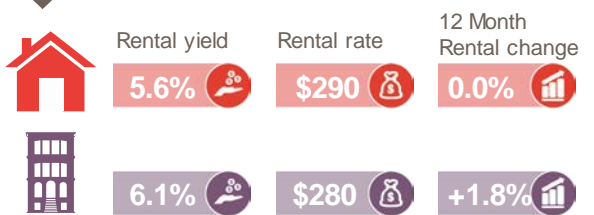
Unit Values



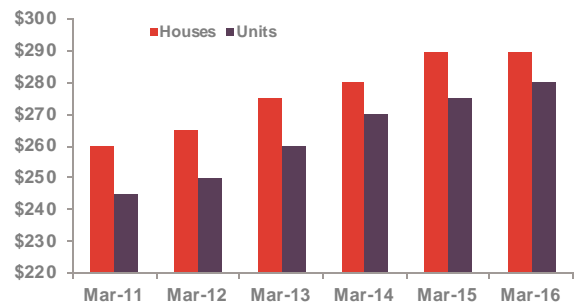
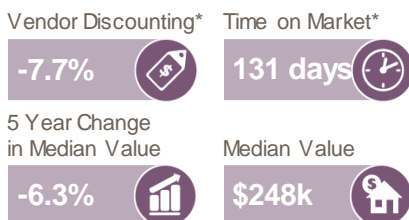
## Houses



## Rental Market Mar 2016



## Units



\*Data to February 2016, all other statistics based on data to March 2016

Based on the Cairns Statistical Area Level 4 region

Over the year to March 2016, Cairns house values were up 2.7 per cent to \$375,425, while unit values were up 0.8 per cent to \$227,230. Sales volumes are -2 per cent lower over the year, with 3,669 houses and 1,841 units selling. Across the Cairns housing market, vendor discounting levels remain at similar levels over the year and houses are taking the same amount of time to sell when compared to February 2015 (82 days). Looking at units, discounting levels and the time it takes to secure a sale remains fairly similar, with vendors discounting by -7.5 per cent (compared to -7.3 per cent in 2015), and units taking 94 days to sell, an increase of 2 days.

## Annual Dwelling Sales\* Feb 2016

# 5,510

-2% lower than one year ago, and 11% above the five year average for the region.

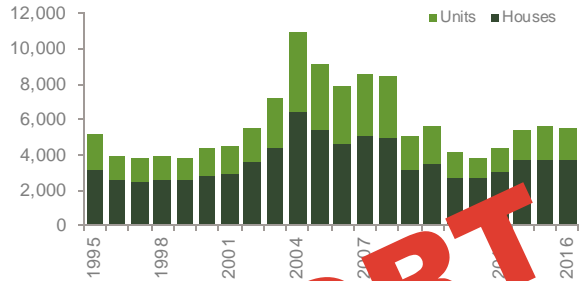
67%

House Sales



33%

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

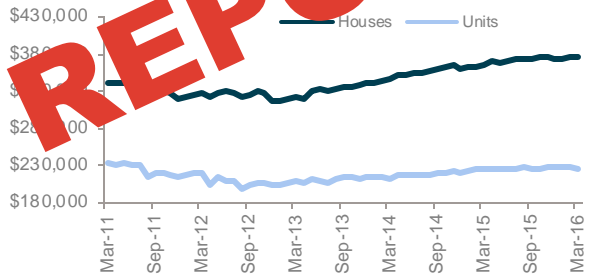
+2.7%

House Values



+0.8%

Unit Values



## Houses



Vendor Discounting\* Time on Market\*

-7.2%



82 days



5 Year Change in Median Value

+10.1%



Median Value

\$375k



## Rental Market Mar 2016



Rental yield

5.3%



Rental rate

\$380



12 Month Rental change

0.0%



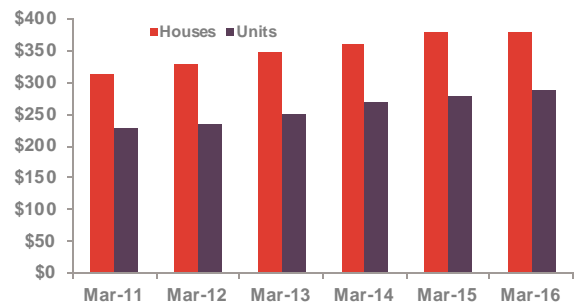
7.3%



\$290



+3.6%



## Units



Vendor Discounting\* Time on Market\*

-7.5%



94 days



5 Year Change in Median Value

-2.6%



Median Value

\$227k



\*Data to February 2016, all other statistics based on data to March 2016

Based on the Geelong Statistical Area Level 4 region

Median house values across Geelong have risen by 5.4 per cent to \$445,494, while unit values have increased by 2.8 per cent to \$332,427 over the year to March 2016. Sales volumes are up 2 per cent over the year and are currently 7 per cent above the five year average for the region. Advertised rents have risen over the year, up \$5/week for both houses and units. Houses are selling 4 days slower than they were 12 months ago, with the average house selling in 81 days, while the time it takes to sell the average unit has increased to 97 days, 8 days slower than last year.

## Annual Dwelling Sales\* Feb 2016

# 6,117

2% higher than one year ago, and 7% above the five year average for the region.

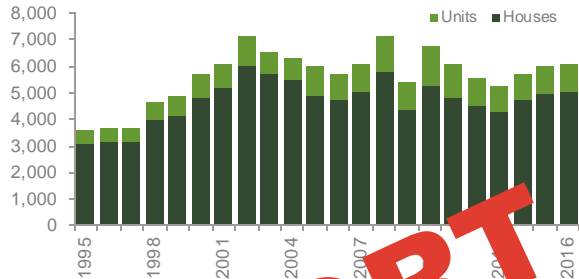
82%

House Sales



18%

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

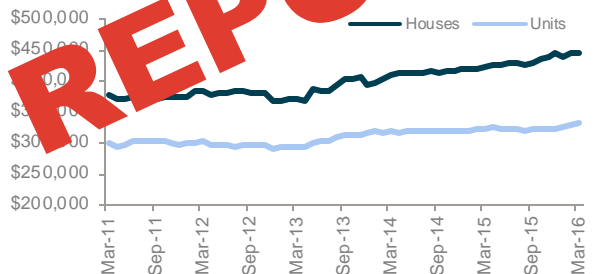
+5.4%

House Values



+2.8%

Unit Values



## Houses



Vendor Discounting\*

-5.7%



Time on Market\*

81 days



5 Year Change in Median Value

+18.3%



Median Value

\$445k



## Rental Market Mar 2016



Rental yield

4.5%



Rental rate

\$335



12 Month Rental change

+1.5%



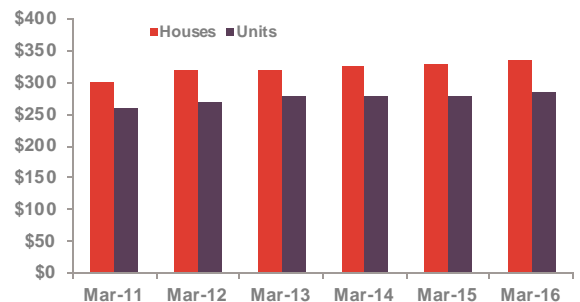
5.0%



\$285



+1.8%



## Units



Vendor Discounting\*

-5.7%



Time on Market\*

97 days



5 Year Change in Median Value

+10.6%



Median Value

\$332k



\*Data to February 2016, all other statistics based on data to March 2016

# Latrobe - Gippsland | VIC

Based on the Latrobe-Gippsland Statistical Area Level 4 region

Home values have increased across the Latrobe - Gippsland region, up 3.0 per cent for houses and 2.1 per cent for units over the year to March 2016. Of the 5,792 homes that sold over the year, 89 per cent were houses and 11 per cent were units. Current sales volumes are 10 per cent above the five year average for the region. Latrobe - Gippsland houses are selling at a faster rate than they were one year ago, with a typical house selling in 117 days, down from 121 in February 2015, while the average unit took 128 days to sell over the past year, increasing from 120 days at the same time last year. Rental rates across the region increased by 3.8 per cent to \$270/week for houses and 4.5 per cent to \$230/week for units.

## Annual Dwelling Sales\* Feb 2016

**5,792**

7% higher than one year ago, and 10% above the five year average for the region.

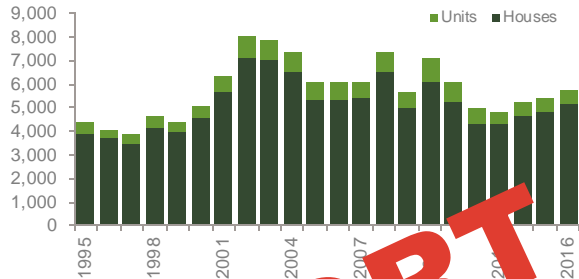
**89%**

House Sales



**11%**

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

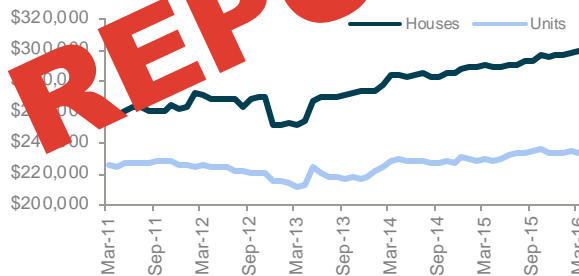
**+3.0%**

House Values



**+2.1%**

Unit Values



## Houses



Vendor Discounting\*

**-6.9%**



Time on Market\*

**117 days**



5 Year Change in Median Value

**+14.1%**



Median Value

**\$300k**



## Rental Market Mar 2016



Rental yield

**5.5%**



Rental rate

**\$270**



12 Month Rental change

**+3.8%**



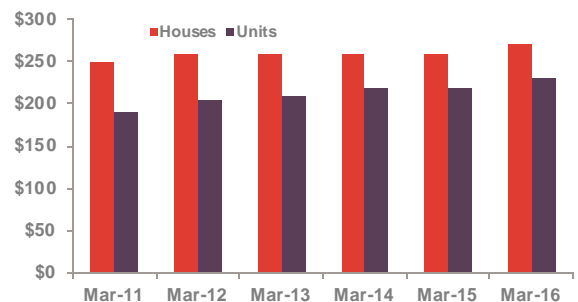
**5.7%**



**\$230**



**+4.5%**



## Units



Vendor Discounting\*

**-6.4%**



Time on Market\*

**128 days**



5 Year Change in Median Value

**+3.7%**



Median Value

**\$234k**



\*Data to February 2016, all other statistics based on data to March 2016

# Bunbury | WA

Based on the Bunbury Statistical Area Level 4 region

Bunbury home values have increased by 0.3 per cent to \$386,378 for houses while unit values are down -3.7 per cent to \$323,211 over the year to March 2016. Dwelling sales are down by -11 per cent over the year, with current sales activity -4 per cent below the five year average for the region. When comparing February 2015 to February 2016, the average time on market has increased with houses taking an extra 10 days to sell (115 days) and units taking an extra 12 days (122 days). The indicative gross rental yield for both houses (5.1 per cent) and units (5.3 per cent) is similar, while median rental rates have fallen -5.7 per cent for units and have remained unchanged for houses.

## Annual Dwelling Sales\* Feb 2016

**3,021**

-11% lower than one year ago, and -4% below the five year average for the region.

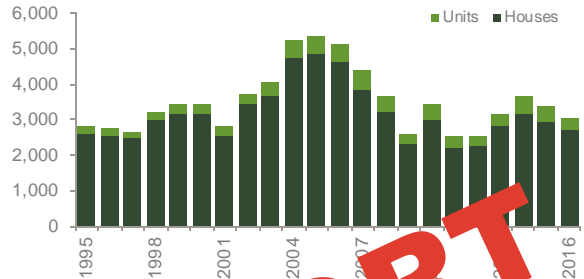
**89%**

House Sales



**11%**

Unit Sales



## Median Values Mar 2016

The change in median values over the year to March 2016 is recorded at:

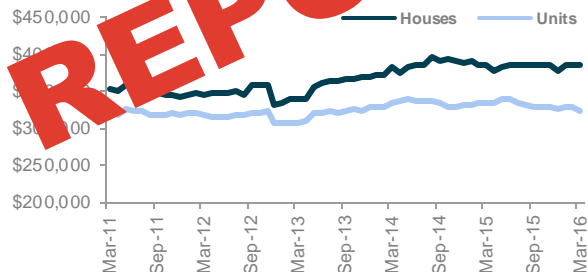
**+0.3%**

House Values



**-3.7%**

Unit Values



## Houses



Vendor Discounting\*

**-6.7%**



Time on Market\*

**115 days**



5 Year Change in Median Value

**+9.2%**



Median Value

**\$386k**



## Rental Market Mar 2016



Rental yield

**5.1%**



Rental rate

**\$360**



12 Month Rental change

**0.0%**



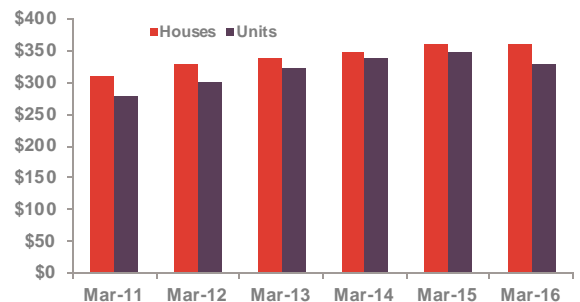
**5.3%**



**\$330**



**-5.7%**



## Units



Vendor Discounting\*

**-6.1%**



Time on Market\*

**122 days**



5 Year Change in Median Value

**-3.0%**



Median Value

**\$323k**



\*Data to February 2016, all other statistics based on data to March 2016

# Regional Council Tables | NSW



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
NSW Albury	Houses	\$312,330	4.9%	15.8%	958	\$326,246,950	\$300	5.7%
NSW Albury	Units	\$188,170	2.0%	5.7%	262	\$51,136,985	\$220	6.2%
NSW Armidale Dumaresq	Houses	\$349,973	5.7%	14.5%	427	\$163,219,248	\$350	5.6%
NSW Armidale Dumaresq	Units	\$262,756	5.8%	23.6%	65	\$14,714,000	\$270	6.0%
NSW Ballina	Houses	\$554,294	7.9%	7.5%	644	\$413,114,870	\$460	4.7%
NSW Ballina	Units	\$391,004	9.4%	4.5%	415	\$175,435,374	\$380	5.4%
NSW Balranald	Houses	\$197,743	3.7%	48.6%	25	\$4,312,000	n.a.	n.a.
NSW Bathurst Regional	Houses	\$364,596	6.4%	31.6%	825	\$340,967,669	\$340	5.1%
NSW Bathurst Regional	Units	\$265,735	4.6%	30.2%	115	\$31,003,999	\$260	5.4%
NSW Bega Valley	Houses	\$406,656	7.3%	13.2%	700	\$293,501,228	\$340	5.0%
NSW Bega Valley	Units	\$256,679	3.7%	2.6%	213	\$55,345,769	\$260	6.1%
NSW Bellingen	Houses	\$458,879	7.0%	19.7%	287	\$137,335,425	\$380	4.6%
NSW Bellingen	Units	\$303,144	-1.2%	11.6%	15	\$4,058,500	\$50	4.7%
NSW Berrigan	Houses	\$205,818	-4.2%	5.1%	179	\$40,045,997	\$28	6.3%
NSW Bland	Houses	\$192,826	6.6%	7.4%	95	\$1,156,000	\$2	7.0%
NSW Blayney	Houses	\$286,420	0.8%	22.8%	145	\$4,181,200	\$275	5.2%
NSW Bogan	Houses	\$151,547	-7.5%	-4.7%	50	\$7,100,000	\$275	9.2%
NSW Bombala	Houses	\$171,767	0.6%	-2.5%	15	\$14,302,148	n.a.	n.a.
NSW Boorowa	Houses	\$246,569	4.5%	2.0%	7	\$14,368,333	\$245	5.4%
NSW Bourke	Houses	\$160,953	15.7%	1.7%	29	\$3,633,600	n.a.	n.a.
NSW Brewarrina	Houses	\$144,401	20.2%	1.7%	30	\$10,809,156	n.a.	n.a.
NSW Broken Hill	Houses	\$151,086	1.5%	2.8%	296	\$38,792,368	\$240	8.9%
NSW Byron	Houses	\$720,040	1.0%	22.0%	661	\$599,966,762	\$650	4.5%
NSW Byron	Units	\$63,100	10.9%	18.5%	243	\$148,005,070	\$600	5.7%
NSW Cabonne	Houses	\$258,700	-4.6%	20.7%	228	\$98,678,279	\$300	5.0%
NSW Carrathool	Houses	\$194,237	n.a.	81.1%	46	\$7,892,250	n.a.	n.a.
NSW Central Darling	Houses	\$99,874	2.1%	-14.0%	22	\$5,634,273	n.a.	n.a.
NSW Cessnock	Houses	\$312,020	3.5%	26.3%	1,085	\$407,293,054	\$300	5.3%
NSW Cessnock	Units	\$299,787	8.5%	14.7%	95	\$23,000,240	\$280	4.9%
NSW Clarence Valley	Houses	\$319,627	4.2%	8.3%	1,083	\$378,317,066	\$330	5.7%
NSW Clarence Valley	Units	\$297,342	6.0%	1.7%	137	\$41,570,883	\$330	6.2%
NSW Cobar	Houses	\$210,816	-1.6%	8.7%	44	\$8,718,000	\$270	6.6%
NSW Coffs Harbour	Houses	\$446,810	6.1%	16.4%	1,252	\$607,215,279	\$400	5.2%
NSW Coffs Harbour	Units	\$301,347	5.5%	12.7%	531	\$166,542,971	\$330	6.0%
NSW Coolamon	Houses	\$210,144	6.6%	33.0%	85	\$17,558,552	\$250	5.8%
NSW Cooma-Monaro	Houses	\$260,087	6.4%	14.2%	203	\$60,084,946	\$255	6.1%
NSW Coonamble	Houses	\$136,617	-1.3%	2.0%	65	\$10,517,728	\$180	8.3%
NSW Cootamundra	Houses	\$220,240	2.1%	24.7%	149	\$33,433,957	\$250	6.8%
NSW Corowa Shire	Houses	\$248,061	-0.9%	6.1%	242	\$67,371,550	\$250	5.6%
NSW Corowa Shire	Units	\$215,729	8.0%	10.5%	49	\$11,866,419	\$200	5.7%
NSW Cowra	Houses	\$216,820	10.0%	23.1%	292	\$70,584,672	\$230	6.4%
NSW Cowra	Units	\$164,308	19.7%	24.7%	10	\$1,546,000	\$183	6.1%
NSW Dubbo	Houses	\$323,847	5.2%	33.7%	803	\$283,790,508	\$320	5.4%
NSW Dubbo	Units	\$224,585	2.0%	27.7%	53	\$12,718,133	\$255	6.1%
NSW Dungog	Houses	\$349,535	10.0%	25.2%	179	\$89,222,407	\$340	5.3%
NSW Eurobodalla	Houses	\$406,333	4.4%	7.1%	1,033	\$437,966,736	\$450	5.8%
NSW Eurobodalla	Units	\$276,257	3.0%	-0.8%	218	\$58,602,950	\$280	5.9%

# Regional Council Tables | NSW

Data to March 2016 (\*data to February 2016)



Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
NSW Forbes	Houses	\$236,696	8.4%	18.0%	213	\$61,133,758	\$240	6.5%
NSW Gilgandra	Houses	\$175,878	11.1%	18.0%	67	\$16,157,498	\$250	7.5%
NSW Glen Innes Severn	Houses	\$210,158	2.6%	5.5%	180	\$41,166,096	\$225	6.2%
NSW Gloucester	Houses	\$275,973	-1.6%	9.6%	99	\$33,331,999	\$280	5.4%
NSW Goulburn Mulwaree	Houses	\$340,799	8.1%	34.0%	735	\$292,010,580	\$320	5.3%
NSW Goulburn Mulwaree	Units	\$244,774	6.3%	30.2%	65	\$16,204,000	\$240	5.8%
NSW Great Lakes	Houses	\$430,765	9.9%	13.8%	1,012	\$461,707,637	\$370	4.9%
NSW Great Lakes	Units	\$331,244	4.9%	16.0%	452	\$146,547,948	\$273	5.5%
NSW Greater Hume Shire	Houses	\$196,233	3.4%	12.4%	178	\$56,396,195	\$250	5.8%
NSW Greater Taree	Houses	\$304,835	6.4%	15.8%	1,184	\$441,297,293	\$330	6.1%
NSW Greater Taree	Units	\$231,982	8.3%	7.6%	179	\$44,479,348	\$255	6.8%
NSW Griffith	Houses	\$287,447	5.6%	19.2%	371	\$109,221,317	\$310	5.8%
NSW Griffith	Units	\$219,727	5.5%	0.5%	28	\$5,959,500	\$250	6.2%
NSW Gundagai	Houses	\$253,998	8.0%	17.4%	52	\$13,909,000	\$220	6.0%
NSW Gunnedah	Houses	\$290,695	-0.1%	10.6%	191	\$77,112,313	\$275	6.0%
NSW Gunnedah	Units	\$271,695	6.2%	27.2%	13	\$4,480,000	\$275	5.5%
NSW Guyra	Houses	\$231,211	6.9%	21.8%	68	\$22,117,173	\$250	5.8%
NSW Gwydir	Houses	\$195,095	-1.9%	6.5%	31	\$38,803,006	\$235	6.3%
NSW Harden	Houses	\$182,995	-2.5%	8.3%	8	\$21,994,059	n.a.	n.a.
NSW Hay	Houses	\$182,041	8.1%	16.6%	67	\$10,699,500	\$170	8.2%
NSW Inverell	Houses	\$235,519	3.2%	6%	306	\$101,860,895	\$280	6.3%
NSW Inverell	Units	\$205,920	1.8%	1.3%	13	\$3,000,500	\$230	6.2%
NSW Jerilderie	Houses	\$166,624	4.8%	6.5%	24	\$2,856,500	n.a.	n.a.
NSW Junee	Houses	\$171,171	4.8%	24.4%	88	\$20,607,400	\$255	6.6%
NSW Kempsey	Houses	\$298,171	9.7%	5.2%	606	\$194,061,169	\$350	6.1%
NSW Kempsey	Units	\$254,641	3.2%	4.0%	69	\$17,932,500	\$318	5.6%
NSW Kiama	Houses	\$771,524	16.8%	37.6%	433	\$349,603,749	\$480	3.8%
NSW Kiama	Units	\$489,072	7.9%	26.4%	119	\$56,205,298	\$420	4.8%
NSW Kyngarie	Houses	\$252,070	-2.5%	-1.5%	177	\$48,745,250	\$270	5.3%
NSW Lachlan	Houses	\$174,902	9.2%	29.0%	91	\$19,148,500	\$248	7.4%
NSW Lake Macquarie	Houses	\$485,664	8.8%	29.3%	3,587	\$1,869,654,033	\$395	4.6%
NSW Lake Macquarie	Units	\$380,021	6.7%	20.7%	484	\$188,038,011	\$355	5.2%
NSW Leeton	Houses	\$208,602	-1.3%	0.2%	167	\$40,826,766	\$250	6.8%
NSW Leeton	Units	\$180,093	-1.6%	17.0%	18	\$3,375,500	\$225	6.4%
NSW Lismore	Houses	\$324,629	1.8%	1.2%	732	\$272,853,986	\$338	5.4%
NSW Lismore	Units	\$242,738	-1.3%	-2.1%	98	\$23,782,192	\$273	6.2%
NSW Lithgow	Houses	\$270,844	7.3%	29.1%	547	\$186,809,146	\$290	6.0%
NSW Lithgow	Units	\$227,791	-7.8%	4.4%	18	\$2,651,000	\$248	6.7%
NSW Liverpool Plains	Houses	\$204,877	0.8%	16.2%	103	\$28,670,700	\$240	6.1%
NSW Lockhart	Houses	\$195,859	6.4%	17.0%	46	\$14,854,768	\$228	6.8%
NSW Maitland	Houses	\$392,129	5.9%	19.8%	1,439	\$604,210,131	\$360	5.0%
NSW Maitland	Units	\$291,937	0.2%	14.4%	152	\$39,433,000	\$300	5.4%
NSW Mid-Western Regional	Houses	\$340,105	2.7%	24.7%	502	\$189,280,914	\$320	5.1%
NSW Mid-Western Regional	Units	\$293,872	1.9%	10.7%	18	\$4,033,000	\$295	5.3%
NSW Moree Plains	Houses	\$209,734	0.0%	20.5%	181	\$76,254,334	\$270	8.1%
NSW Moree Plains	Units	\$224,336	11.0%	13.1%	13	\$1,918,000	\$250	10.3%
NSW Murray	Houses	\$260,781	7.4%	18.8%	287	\$88,002,600	\$290	6.3%



# Regional Council Tables | NSW

Data to March 2016 (\*data to February 2016)



Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
NSW Murray	Units	\$216,133	4.0%	5.5%	44	\$8,572,950	\$250	6.5%
NSW Murrumbidgee	Houses	\$185,152	4.1%	6.2%	26	\$11,370,500	\$243	6.8%
NSW Muswellbrook	Houses	\$293,553	-0.4%	4.4%	189	\$57,975,450	\$260	4.7%
NSW Muswellbrook	Units	\$224,255	-1.6%	15.8%	12	\$2,552,500	\$230	4.4%
NSW Nambucca	Houses	\$338,844	7.6%	7.2%	396	\$141,695,305	\$350	5.3%
NSW Nambucca	Units	\$258,356	2.9%	4.7%	46	\$11,875,230	\$280	5.8%
NSW Narrabri	Houses	\$311,531	7.9%	22.5%	146	\$52,466,068	\$350	5.8%
NSW Narrandera	Houses	\$200,555	8.4%	10.8%	139	\$33,677,141	\$200	7.4%
NSW Narromine	Houses	\$233,261	7.1%	19.3%	88	\$27,215,575	\$300	6.8%
NSW Newcastle	Houses	\$512,763	7.3%	31.3%	2,787	\$1,609,047,539	\$400	4.4%
NSW Newcastle	Units	\$426,085	6.1%	28.0%	875	\$415,863,232	\$380	4.9%
NSW Oberon	Houses	\$283,080	10.6%	20.1%	124	\$50,976,994	\$270	5.4%
NSW Orange	Houses	\$337,876	1.3%	13.4%	794	\$284,760,510	\$310	5.2%
NSW Orange	Units	\$232,238	-0.4%	3.9%	74	\$16,726,850	\$250	6.0%
NSW Palerang	Houses	\$553,001	5.4%	20.3%	285	\$161,095,400	\$400	4.5%
NSW Parkes	Houses	\$232,487	-1.5%	14.9%	255	\$60,428,100	\$265	5.9%
NSW Port Macquarie-Hastings	Houses	\$474,565	10.4%	19.9%	1,600	\$802,220,714	\$420	5.0%
NSW Port Macquarie-Hastings	Units	\$334,735	11.0%	20.5%	39	\$189,261,621	\$340	5.8%
NSW Port Stephens	Houses	\$449,701	5.7%	17.5%	1,109	\$697,030,118	\$390	5.0%
NSW Port Stephens	Units	\$364,726	4.4%	17.5%	398	\$151,113,301	\$315	5.4%
NSW Queanbeyan	Houses	\$541,699	8.5%	13.3%	516	\$307,443,362	\$450	4.7%
NSW Queanbeyan	Units	\$300,626	10.0%	0.8%	337	\$97,071,327	\$270	5.6%
NSW Richmond Valley	Houses	\$266,008	10.0%	-0.3%	391	\$119,719,805	\$300	6.0%
NSW Richmond Valley	Units	\$92,100	1.6%	-1.2%	62	\$19,228,818	\$308	5.2%
NSW Shellharbour	Houses	\$511,306	13.5%	41.9%	1,070	\$593,455,893	\$450	4.8%
NSW Shellharbour	Units	\$389,803	10.7%	33.4%	273	\$108,277,000	\$380	5.3%
NSW Shoalhaven	Houses	\$439,475	11.3%	25.3%	3,006	\$1,463,837,800	\$380	5.3%
NSW Shoalhaven	Units	\$315,971	7.3%	14.0%	256	\$81,038,110	\$300	5.7%
NSW Singleton	Houses	\$383,829	-4.6%	5.6%	302	\$142,298,176	\$330	4.7%
NSW Singleton	Units	\$275,826	-1.8%	12.9%	42	\$9,370,000	\$250	4.9%
NSW Snowy River	Houses	\$341,150	-2.4%	-1.7%	152	\$60,514,949	\$280	5.7%
NSW Snowy River	Units	\$243,262	3.6%	4.0%	122	\$32,773,052	\$265	6.6%
NSW Tamworth Regional	Houses	\$302,536	3.0%	19.3%	1,120	\$409,016,896	\$320	5.7%
NSW Tamworth Regional	Units	\$220,757	7.4%	6.8%	93	\$20,222,300	\$250	6.5%
NSW Temora	Houses	\$230,400	8.5%	29.8%	142	\$34,063,666	\$238	5.8%
NSW Tenterfield	Houses	\$224,251	4.3%	14.3%	139	\$34,564,400	\$230	5.9%
NSW Tumbarumba	Houses	\$185,914	-4.3%	14.1%	45	\$9,989,733	\$220	6.3%
NSW Tumut Shire	Houses	\$241,746	3.7%	2.7%	191	\$47,428,250	\$280	5.8%
NSW Tweed	Houses	\$501,699	6.7%	6.0%	1,513	\$845,096,508	\$470	5.0%
NSW Tweed	Units	\$346,894	5.5%	0.7%	1,077	\$394,402,235	\$375	5.9%
NSW Upper Hunter Shire	Houses	\$307,320	-4.1%	12.5%	199	\$119,030,563	\$290	5.1%
NSW Upper Lachlan Shire	Houses	\$294,298	5.4%	19.7%	184	\$71,317,871	\$263	5.3%
NSW Uralla	Houses	\$310,257	7.3%	20.8%	91	\$36,402,083	\$273	4.9%
NSW Urana	Houses	\$143,830	-3.2%	51.4%	19	\$2,459,000	n.a.	n.a.
NSW Wagga Wagga	Houses	\$322,799	4.0%	6.8%	1,249	\$452,438,179	\$330	5.7%
NSW Wagga Wagga	Units	\$253,190	6.7%	11.7%	127	\$28,161,666	\$260	5.7%
NSW Wakool	Houses	\$193,178	0.2%	9.1%	61	\$14,269,000	n.a.	n.a.

# Regional Council Tables | NSW



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
NSW Walcha	Houses	\$230,091	4.7%	0.4%	51	\$17,232,000	n.a.	n.a.
NSW Walgett	Houses	\$185,705	-9.5%	26.1%	71	\$24,946,325	n.a.	n.a.
NSW Warren	Houses	\$161,577	0.1%	36.0%	39	\$14,204,571	\$195	8.6%
NSW Warrumbungle Shire	Houses	\$185,801	-3.1%	15.4%	144	\$37,230,006	\$225	6.5%
NSW Weddin	Houses	\$178,317	2.1%	43.1%	73	\$13,065,518	n.a.	n.a.
NSW Wellington	Houses	\$189,852	6.3%	33.9%	152	\$34,825,376	\$220	6.9%
NSW Wentworth	Houses	\$218,008	7.4%	28.8%	129	\$34,828,545	\$240	6.2%
NSW Wingecarribee	Houses	\$557,292	11.5%	37.2%	1,466	\$1,099,049,716	\$450	4.7%
NSW Wingecarribee	Units	\$480,671	8.5%	12.8%	191	\$95,892,100	\$413	5.4%
NSW Wollongong	Houses	\$611,139	17.1%	36.7%	2,671	\$1,724,534,580	\$453	4.5%
NSW Wollongong	Units	\$453,906	14.5%	35.0%	1,375	\$654,306,192	\$380	5.0%
NSW Yass Valley	Houses	\$432,981	1.4%	23.9%	265	\$149,380,299	\$350	4.6%
NSW Young	Houses	\$246,707	5.2%	16.7%	257	\$70,828,400	\$300	6.2%
NSW Young	Units	\$215,102	9.8%	14.0%	12	\$1,630,000	\$225	5.5%

**SAMPLE REPORT**

# Regional Council Tables | NT

Data to March 2016 (\*data to February 2016)



Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield	
NT	Alice Springs	Houses	\$468,084	-1.8%	21.9%	282	\$124,575,838	\$500	5.8%
NT	Alice Springs	Units	\$309,410	-5.7%	0.3%	135	\$40,159,090	\$370	6.5%
NT	Barkly	Houses	\$283,406	-3.5%	16.1%	12	\$2,334,300	\$435	7.7%
NT	Katherine	Houses	\$404,569	0.7%	18.3%	102	\$27,467,400	\$450	5.9%

**SAMPLE REPORT**

# Regional Council Tables | QLD

Data to March 2016 (\*data to February 2016)



Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
QLD Balonne	Houses	\$220,120	3.1%	19.4%	35	\$7,854,500	\$250	6.5%
QLD Banana	Houses	\$264,051	-3.1%	-1.4%	79	\$20,738,866	\$313	5.9%
QLD Barcardine	Houses	\$195,894	-10.2%	-3.3%	25	\$3,622,000	\$215	5.5%
QLD Blackall Tambo	Houses	\$165,302	-7.9%	5.6%	19	\$2,379,942	\$160	5.2%
QLD Bundaberg	Houses	\$297,839	0.7%	0.8%	1,351	\$417,814,532	\$290	5.6%
QLD Bundaberg	Units	\$247,881	-1.8%	-7.0%	216	\$54,832,400	\$280	5.8%
QLD Burdekin	Houses	\$236,641	-4.6%	-10.5%	149	\$31,879,090	\$270	6.2%
QLD Burdekin	Units	\$225,894	0.4%	4.6%	12	\$1,480,000	\$230	6.4%
QLD Cairns	Houses	\$392,448	3.2%	13.2%	2,603	\$1,147,386,360	\$400	5.3%
QLD Cairns	Units	\$223,694	1.2%	-1.8%	1,454	\$391,782,233	\$290	7.4%
QLD Carpentaria	Houses	\$232,830	-0.3%	-6.0%	11	\$1,298,000	n.a.	n.a.
QLD Cassowary Coast	Houses	\$286,442	-1.9%	-3.5%	299	\$86,585,400	\$270	5.4%
QLD Cassowary Coast	Units	\$247,035	-4.3%	-10.4%	68	\$11,386,500	\$260	6.2%
QLD Central Highlands	Houses	\$266,719	-18.2%	-18.0%	178	\$42,993,500	\$270	5.0%
QLD Central Highlands	Units	\$295,654	-5.4%	7.6%	16	\$679,000	\$300	3.8%
QLD Charters Towers	Houses	\$248,676	-2.9%	-0.7%	12	\$2,472,000	\$270	5.9%
QLD Cloncurry	Houses	\$280,942	1.1%	4.7%	12	\$2,000,000	\$335	6.2%
QLD Cook	Houses	\$333,546	0.3%	-1.3%	43	\$13,710,500	\$300	5.3%
QLD Douglas	Houses	\$442,533	5.3%	n.a.	38	\$98,391,500	\$420	5.0%
QLD Douglas	Units	\$248,734	2.5%	n.a.	311	\$101,890,184	\$320	7.0%
QLD Etheridge	Houses	\$182,648	-1.2%	5.5%	10	\$834,300	n.a.	n.a.
QLD Fraser Coast	Houses	\$310,152	-1.3%	-0.1%	2,007	\$643,450,811	\$300	5.6%
QLD Fraser Coast	Units	\$21,472	0.0%	-4.8%	339	\$81,342,381	\$290	6.3%
QLD Gladstone	Houses	\$333,000	-11.0%	-16.6%	643	\$241,808,081	\$300	4.5%
QLD Gladstone	Units	\$280,041	-11.7%	-10.9%	122	\$34,091,450	\$250	4.7%
QLD Gold Coast	Houses	\$565,831	7.3%	9.6%	8,241	\$5,531,437,841	\$500	5.1%
QLD Gold Coast	Units	\$371,237	5.0%	2.4%	11,585	\$5,200,032,697	\$390	5.9%
QLD Gondwina	Houses	\$273,518	5.2%	6.3%	140	\$37,350,498	\$270	6.1%
QLD Gympie	Houses	\$295,457	2.1%	-6.4%	956	\$306,377,280	\$280	5.5%
QLD Gympie	Units	\$255,069	2.6%	-10.0%	78	\$17,874,000	\$260	5.8%
QLD Hinchinbrook	Houses	\$256,356	-3.2%	-4.4%	87	\$21,023,500	\$250	5.4%
QLD Isaac	Houses	\$274,213	-26.0%	-38.0%	103	\$21,909,500	\$250	5.9%
QLD Livingstone	Houses	\$416,934	-0.6%	-1.8%	504	\$219,606,350	\$350	4.9%
QLD Livingstone	Units	\$316,013	-1.6%	-12.8%	111	\$44,879,621	\$310	5.3%
QLD Lockyer Valley	Houses	\$320,944	0.8%	-1.7%	585	\$187,668,386	\$300	5.7%
QLD Lockyer Valley	Units	\$213,077	-3.2%	-4.9%	25	\$6,195,750	\$320	6.7%
QLD Longreach	Houses	\$261,277	0.1%	5.1%	26	\$4,837,500	\$255	5.3%
QLD Mackay	Houses	\$349,646	-10.1%	-13.2%	1,049	\$399,190,929	\$300	4.6%
QLD Mackay	Units	\$268,644	-7.4%	-12.6%	157	\$45,437,800	\$250	4.9%
QLD Maranoa	Houses	\$278,783	-10.4%	6.2%	86	\$25,232,310	\$300	5.1%
QLD Mareeba	Houses	\$336,706	0.8%	1.8%	275	\$101,969,708	\$350	5.4%
QLD Mareeba	Units	\$206,858	-3.8%	2.9%	16	\$2,590,500	n.a.	n.a.
QLD Mount Isa	Houses	\$314,665	-13.8%	-12.7%	128	\$40,861,500	\$400	6.5%
QLD Murweh	Houses	\$167,397	1.2%	3.5%	45	\$6,194,500	\$200	6.6%
QLD Noosa	Houses	\$578,447	6.1%	4.4%	1,249	\$882,936,344	\$495	4.8%
QLD Noosa	Units	\$470,919	1.5%	-3.3%	848	\$484,283,563	\$430	5.4%
QLD North Burnett	Houses	\$188,626	-1.7%	3.1%	100	\$17,852,050	\$235	7.0%

SAMPLE REPORT

# Regional Council Tables | QLD



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
QLD Paroo	Houses	\$136,802	-20.4%	-41.7%	22	\$1,210,001	n.a.	n.a.
QLD Quilpie	Houses	\$164,294	12.3%	48.9%	14	\$1,886,500	n.a.	n.a.
QLD Richmond	Houses	\$146,367	3.9%	-30.2%	10	\$1,832,000	n.a.	n.a.
QLD Rockhampton	Houses	\$292,536	-3.6%	-2.9%	938	\$290,238,808	\$290	5.5%
QLD Rockhampton	Units	\$277,788	-2.2%	-10.1%	89	\$36,610,398	\$290	5.3%
QLD Scenic Rim	Houses	\$425,293	2.7%	4.7%	717	\$342,756,622	\$355	5.1%
QLD Scenic Rim	Units	\$253,919	-2.5%	33.6%	69	\$17,170,250	\$235	6.6%
QLD Somerset	Houses	\$325,105	-0.2%	1.0%	422	\$135,211,070	\$280	5.7%
QLD South Burnett	Houses	\$227,130	-1.8%	-7.5%	450	\$101,855,550	\$245	6.2%
QLD Southern Downs	Houses	\$266,091	0.3%	4.6%	551	\$155,559,100	\$260	5.7%
QLD Southern Downs	Units	\$231,182	1.0%	3.8%	29	\$6,902,500	\$245	5.6%
QLD Sunshine Coast	Houses	\$521,324	4.4%	7.9%	5,512	\$3,118,786,830	\$445	4.9%
QLD Sunshine Coast	Units	\$372,906	3.9%	5.1%	3,085	\$1,266,484,188	\$370	5.5%
QLD Tablelands	Houses	\$325,881	1.4%	-1.2%	355	\$121,292,740	\$300	5.2%
QLD Tablelands	Units	\$217,709	-1.5%	4.3%	36	\$964,000	\$250	6.4%
QLD Toowoomba	Houses	\$361,302	1.6%	21.3%	2,990	\$1,133,770,668	\$320	5.0%
QLD Toowoomba	Units	\$280,092	3.5%	20.2%	5	\$15,000,650	\$275	5.3%
QLD Townsville	Houses	\$336,354	-1.9%	-6.5%	2,400	\$941,458,866	\$335	5.2%
QLD Townsville	Units	\$261,253	-2.8%	-1.0%	74	\$184,042,990	\$299	6.1%
QLD Weipa	Houses	\$518,365	2.2%	1.0%	15	\$7,976,500	n.a.	n.a.
QLD Western Downs	Houses	\$255,523	-9.7%	-2.6%	265	\$68,579,958	\$235	4.5%
QLD Western Downs	Units	\$323,124	-1.2%	22.6%	22	\$4,430,000	\$210	3.5%
QLD Whitsunday	Houses	\$320,985	1.7%	-10.0%	305	\$110,645,662	\$300	4.8%
QLD Whitsunday	Units	\$260,000	-5.2%	-17.8%	204	\$68,766,422	\$295	6.1%
QLD Winton	Houses	\$145,914	-4.6%	32.4%	12	\$1,360,000	n.a.	n.a.

SAMPLE REPORT

# Regional Council Tables | SA

Data to March 2016 (\*data to February 2016)



Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
SA Alexandrina	Houses	\$350,226	2.3%	5.8%	665	\$229,728,300	\$285	4.9%
SA Alexandrina	Units	\$248,373	1.5%	1.3%	28	\$7,342,500	\$233	5.6%
SA Barossa	Houses	\$348,100	2.9%	7.5%	407	\$133,385,538	\$310	5.2%
SA Barossa	Units	\$235,156	11.5%	4.2%	27	\$5,833,999	\$230	5.9%
SA Barunga West	Houses	\$288,258	5.3%	25.1%	29	\$5,409,500	\$215	4.2%
SA Berri and Barmera	Houses	\$200,097	3.6%	7.4%	134	\$20,689,500	\$250	6.6%
SA Berri and Barmera	Units	\$144,282	19.5%	-13.5%	51	\$2,724,250	\$180	8.7%
SA Ceduna	Houses	\$266,608	0.6%	11.5%	46	\$11,064,900	\$280	6.6%
SA Clare and Gilbert Valleys	Houses	\$264,962	0.3%	6.7%	204	\$48,875,035	\$250	5.9%
SA Cleve	Houses	\$207,054	0.3%	7.0%	17	\$1,520,000	n.a.	n.a.
SA Copper Coast	Houses	\$270,117	3.3%	3.6%	336	\$80,952,680	\$255	5.2%
SA Copper Coast	Units	\$235,049	2.4%	-12.1%	15	\$3,070,000	\$200	5.9%
SA Flinders Ranges	Houses	\$191,971	6.8%	17.5%	21	\$2,255,000	\$210	6.1%
SA Franklin Harbour	Houses	\$248,750	0.0%	3.0%	11	\$1,535,500	\$220	5.2%
SA Goyder	Houses	\$190,638	5.5%	5.0%	106	\$9,144,000	\$230	6.0%
SA Grant	Houses	\$312,572	1.1%	19.0%	14	\$532,000	\$248	4.8%
SA Kangaroo Island	Houses	\$284,428	-0.9%	7.3%	11	\$1,000,000	\$220	5.0%
SA Karoonda East Murray	Houses	\$152,397	-1.9%	16.8%	15	\$1,640,065	n.a.	n.a.
SA Kimba	Houses	\$191,201	4.7%	5.0%	10	\$1,140,000	n.a.	n.a.
SA Kingston	Houses	\$258,560	2.6%	10.0%	47	\$10,147,000	\$230	5.0%
SA Light	Houses	\$342,479	-0.4%	5.1%	230	\$69,169,473	\$340	5.2%
SA Lower Eyre Peninsula	Houses	\$326,307	1.9%	-0.3%	72	\$18,417,500	\$320	4.1%
SA Loxton Waikerie	Houses	\$227,709	0.4%	10.4%	140	\$22,793,725	\$245	6.5%
SA Mallala	Houses	\$350,000	0.4%	2.9%	90	\$24,245,000	n.a.	n.a.
SA Mid Murray	Houses	\$229,779	-0.9%	8.9%	144	\$28,627,405	\$233	5.6%
SA Mount Barker	Houses	\$398,910	3.6%	11.3%	577	\$231,017,767	\$340	5.1%
SA Mount Barker	Units	\$299,295	6.5%	12.5%	58	\$14,092,500	\$280	5.5%
SA Mount Gambier	Houses	\$229,450	0.4%	0.2%	445	\$86,820,400	\$255	6.0%
SA Mount Gambier	Units	\$177,010	3.7%	-5.9%	121	\$14,207,533	\$200	6.5%
SA Murray Remarkable	Houses	\$190,231	1.4%	-7.6%	36	\$4,884,355	n.a.	n.a.
SA Murray Bridge	Houses	\$242,953	-0.6%	3.3%	305	\$68,898,752	\$250	5.5%
SA Murray Bridge	Units	\$180,640	6.6%	-5.2%	36	\$5,097,900	\$235	6.0%
SA Naracoorte and Lucindale	Houses	\$222,945	2.4%	5.3%	117	\$33,216,839	\$245	6.3%
SA Naracoorte and Lucindale	Units	\$174,006	3.9%	n.a.	11	\$1,036,500	n.a.	n.a.
SA Northern Areas	Houses	\$176,682	-2.7%	-4.1%	84	\$12,800,850	\$220	6.7%
SA Orroroo/Carrieton	Houses	\$187,650	3.3%	6.7%	10	\$517,000	n.a.	n.a.
SA Peterborough	Houses	\$109,808	-2.5%	-6.4%	33	\$2,133,000	\$158	8.7%
SA Port Augusta	Houses	\$205,881	-2.5%	-0.7%	155	\$24,898,517	\$260	7.0%
SA Port Augusta	Units	\$138,317	-1.8%	-19.4%	18	\$1,509,000	\$180	7.3%
SA Port Lincoln	Houses	\$297,383	-3.5%	2.0%	232	\$64,427,052	\$305	5.4%
SA Port Lincoln	Units	\$266,502	5.4%	-0.5%	62	\$14,218,750	\$248	5.6%
SA Port Pirie City and Dists	Houses	\$186,055	2.4%	0.8%	243	\$39,376,300	\$225	6.9%
SA Port Pirie City and Dists	Units	\$158,396	1.8%	7.0%	31	\$3,105,500	\$170	8.3%
SA Renmark Paringa	Houses	\$202,137	0.4%	9.5%	125	\$20,779,500	\$230	6.0%
SA Robe	Houses	\$342,111	1.2%	-2.3%	52	\$12,906,250	\$280	4.8%
SA Roxby Downs	Houses	\$372,465	-7.6%	-3.9%	14	\$2,023,000	\$250	3.6%
SA Southern Mallee	Houses	\$111,550	-4.8%	-13.5%	40	\$2,762,500	n.a.	n.a.

SAMPLE REPORT

# Regional Council Tables | SA



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
SA Streaky Bay	Houses	\$272,589	5.8%	17.3%	39	\$7,385,466	\$260	4.6%
SA Tatiara	Houses	\$167,963	-1.8%	2.0%	98	\$12,527,761	\$225	7.3%
SA The Coorong	Houses	\$181,321	1.3%	3.0%	98	\$15,835,000	\$220	6.6%
SA Tumby Bay	Houses	\$301,080	1.1%	-3.6%	42	\$10,310,000	\$250	4.4%
SA Unincorporated SA	Houses	\$137,321	13.3%	16.1%	54	\$2,771,000	\$170	9.0%
SA Victor Harbor	Houses	\$361,774	1.8%	-3.4%	474	\$161,895,550	\$295	4.8%
SA Victor Harbor	Units	\$275,670	4.5%	9.0%	50	\$12,624,300	\$245	5.5%
SA Wakefield	Houses	\$200,167	2.0%	3.8%	103	\$14,639,200	\$240	6.5%
SA Wattle Range	Houses	\$190,937	2.4%	0.5%	193	\$31,191,375	\$200	6.2%
SA Wattle Range	Units	\$175,376	-2.0%	-5.5%	38	\$1,184,000	\$140	7.0%
SA Whyalla	Houses	\$238,524	-7.1%	7.9%	125	\$21,984,227	\$270	5.6%
SA Whyalla	Units	\$171,870	-6.6%	3.7%	67	\$6,323,250	\$140	6.2%
SA Wudinna	Houses	\$159,537	-4.8%	24.6%	16	\$1,859,000	n.a.	n.a.
SA Yankalilla	Houses	\$358,871	0.4%	13.6%	167	\$53,123,840	\$500	7.9%
SA Yorke Peninsula	Houses	\$266,750	-0.1%	0.1%	292	\$9,140,000	\$250	5.4%

**SAMPLE REPORT**

# Regional Council Tables | TAS



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
TAS Break O'Day	Houses	\$253,207	4.7%	-8.0%	152	\$40,212,908	\$220	5.4%
TAS Break O'Day	Units	\$207,451	-0.2%	-6.7%	10	\$1,880,000	\$200	5.3%
TAS Burnie	Houses	\$220,544	-0.2%	-3.2%	331	\$75,450,914	\$250	6.3%
TAS Burnie	Units	\$187,370	2.0%	-4.9%	39	\$8,314,000	\$200	6.5%
TAS Central Coast	Houses	\$267,430	3.1%	-2.2%	355	\$101,510,231	\$270	5.6%
TAS Central Coast	Units	\$235,068	1.9%	-3.3%	51	\$10,475,140	\$220	5.6%
TAS Central Highlands	Houses	\$152,466	-3.9%	3.0%	71	\$11,705,600	\$185	6.3%
TAS Circular Head	Houses	\$242,054	1.3%	-1.7%	107	\$28,405,500	\$220	5.5%
TAS Devonport	Houses	\$241,518	-2.1%	-4.8%	466	\$124,787,765	\$265	6.0%
TAS Devonport	Units	\$221,982	3.1%	-1.5%	82	\$14,652,000	\$230	5.9%
TAS Dorset	Houses	\$218,708	-1.5%	-6.6%	155	\$34,243,085	\$220	6.3%
TAS Flinders	Houses	\$273,027	13.2%	2.7%	12	\$3,448,000	n.a.	n.a.
TAS George Town	Houses	\$177,195	-3.2%	-10.1%	138	\$28,815,250	\$210	6.8%
TAS George Town	Units	\$196,910	-0.1%	n.a.	25	\$4,894,000	\$160	4.2%
TAS Glamorgan/Spring Bay	Houses	\$312,398	2.8%	-1.8%	154	\$9,880,558	\$250	6.9%
TAS Glamorgan/Spring Bay	Units	\$239,281	1.2%	-5.8%	15	\$548,000	\$245	6.3%
TAS Huon Valley	Houses	\$311,664	3.7%	5.4%	3	\$1,000,558	\$265	5.0%
TAS Huon Valley	Units	\$219,297	3.8%	-1.4%	15	\$3,666,500	\$250	6.3%
TAS Kentish	Houses	\$260,350	-0.1%	4.8%	7	\$21,998,000	\$228	5.7%
TAS King Island	Houses	\$202,003	1.4%	4.8%	30	\$7,834,000	n.a.	n.a.
TAS Latrobe	Houses	\$307,186	7.8%	2.3%	191	\$60,963,721	\$285	5.1%
TAS Latrobe	Units	\$210,972	1.3%	-0.4%	26	\$6,545,600	\$243	5.6%
TAS Launceston	Houses	\$230,423	0.7%	-2.3%	1,184	\$345,471,391	\$285	6.1%
TAS Launceston	Units	\$220,000	0.4%	-4.3%	248	\$54,871,546	\$240	6.5%
TAS Meander Valley	Houses	\$298,304	2.9%	0.5%	285	\$89,694,825	\$280	5.8%
TAS Meander Valley	Units	\$220,270	1.6%	-4.5%	63	\$13,336,050	\$223	5.9%
TAS Northern Midlands	Houses	\$247,502	-0.6%	-4.1%	197	\$56,423,457	\$270	6.1%
TAS Northern Midlands	Units	\$215,508	1.6%	-3.7%	28	\$5,148,000	\$250	6.0%
TAS Northern Midlands	Houses	\$266,705	0.0%	2.2%	114	\$31,275,700	\$260	5.9%
TAS Tasman	Houses	\$243,777	1.2%	1.8%	67	\$15,400,930	\$250	5.6%
TAS Waratah/Wynyard	Houses	\$244,172	-1.8%	2.2%	241	\$62,189,096	\$260	5.8%
TAS Waratah/Wynyard	Units	\$216,815	-0.9%	2.8%	35	\$7,050,500	\$220	6.3%
TAS West Coast	Houses	\$97,640	-3.2%	-18.1%	115	\$9,515,300	\$150	8.1%
TAS West Tamar	Houses	\$303,707	1.5%	-3.4%	491	\$163,844,383	\$300	5.9%
TAS West Tamar	Units	\$235,222	4.2%	-6.3%	66	\$16,321,000	\$235	6.1%

SAMPLE REPORT



# Regional Council Tables | VIC



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
VIC Alpine	Houses	\$321,815	0.4%	24.4%	191	\$60,484,200	\$270	5.1%
VIC Alpine	Units	\$244,889	3.6%	3.3%	48	\$12,482,717	\$230	5.2%
VIC Ararat	Houses	\$211,911	7.5%	19.9%	118	\$25,778,800	\$240	6.5%
VIC Ballarat	Houses	\$323,082	2.1%	23.5%	2,046	\$670,506,189	\$280	4.9%
VIC Ballarat	Units	\$237,919	2.7%	15.6%	328	\$78,891,152	\$240	5.3%
VIC Bass Coast	Houses	\$384,760	4.5%	3.9%	1,126	\$400,639,296	\$295	4.7%
VIC Bass Coast	Units	\$317,618	1.3%	-2.5%	150	\$43,399,302	\$260	4.7%
VIC Baw Baw	Houses	\$337,797	2.5%	20.7%	926	\$288,345,355	\$300	5.0%
VIC Baw Baw	Units	\$237,614	0.1%	2.5%	112	\$23,888,350	\$250	5.5%
VIC Benalla	Houses	\$247,068	-3.9%	9.7%	189	\$44,602,302	\$260	6.1%
VIC Benalla	Units	\$184,713	-1.0%	4.8%	34	\$11,459,500	\$190	5.9%
VIC Buloke	Houses	\$147,292	9.4%	11.6%	86	\$10,064,202	\$170	7.7%
VIC Campaspe	Houses	\$287,727	5.3%	19.9%	407	\$110,758,318	\$280	5.6%
VIC Campaspe	Units	\$220,642	-2.7%	-6.1%	91	\$22,256,500	\$225	5.6%
VIC Central Goldfields	Houses	\$207,244	-0.3%	16.5%	211	\$9,950,033	\$230	6.2%
VIC Central Goldfields	Units	\$191,500	4.9%	4.6%	160	\$986,000	\$210	5.8%
VIC Colac-Otway	Houses	\$293,573	1.4%	18.1%	330	\$90,000,000	\$260	5.3%
VIC Colac-Otway	Units	\$313,839	13.4%	1.0%	38	\$12,844,502	\$225	5.7%
VIC Corangamite	Houses	\$241,485	0.1%	n.a.	52	\$34,639,581	\$250	5.8%
VIC Corangamite	Units	\$209,053	-4.1%	n.a.	15	\$3,247,000	\$220	5.5%
VIC East Gippsland	Houses	\$295,869	4.5%	5.1%	759	\$212,492,196	\$280	5.3%
VIC East Gippsland	Units	\$212,537	1.7%	6.3%	78	\$21,460,500	\$230	5.5%
VIC Gannawarra	Houses	\$170,971	5.1%	15.6%	125	\$21,616,101	\$200	6.9%
VIC Glenelg	Houses	\$220,000	5.1%	2.0%	224	\$49,264,257	\$230	5.5%
VIC Glenelg	Units	\$177,524	-0.5%	-13.8%	10	\$1,755,030	\$170	5.7%
VIC Golden Plains	Houses	\$395,712	4.2%	25.7%	133	\$44,741,935	\$340	4.6%
VIC Golden Plains	Units	\$280,486	0.5%	n.a.	13	\$3,431,500	n.a.	n.a.
VIC Greater Bendigo	Houses	\$339,570	2.0%	25.2%	1,580	\$527,053,519	\$290	4.7%
VIC Greater Bendigo	Units	\$249,238	-1.0%	14.7%	277	\$59,354,936	\$250	5.1%
VIC Greater Geelong	Houses	\$417,253	5.0%	17.0%	4,030	\$1,782,978,961	\$330	4.6%
VIC Greater Geelong	Units	\$316,432	2.4%	11.2%	889	\$317,186,547	\$280	5.0%
VIC Greater Shepparton	Houses	\$262,972	6.0%	10.1%	882	\$234,378,566	\$280	6.1%
VIC Greater Shepparton	Units	\$202,602	-0.1%	0.5%	103	\$22,542,500	\$230	6.1%
VIC Hepburn	Houses	\$374,188	3.4%	35.1%	252	\$91,854,401	\$310	4.6%
VIC Hepburn	Units	\$322,928	5.3%	2.4%	21	\$8,053,602	\$315	5.7%
VIC Hindmarsh	Houses	\$121,261	4.9%	6.7%	110	\$13,152,452	\$178	7.9%
VIC Horsham	Houses	\$255,775	9.7%	28.5%	316	\$78,422,240	\$260	6.1%
VIC Horsham	Units	\$202,189	5.7%	1.0%	41	\$9,159,900	\$230	5.9%
VIC Indigo	Houses	\$309,850	4.2%	16.8%	170	\$47,888,021	\$270	5.2%
VIC Indigo	Units	\$196,934	8.9%	6.2%	18	\$3,464,500	\$190	6.1%
VIC Latrobe	Houses	\$234,892	1.6%	12.7%	1,131	\$262,051,664	\$240	6.0%
VIC Latrobe	Units	\$181,068	6.5%	6.6%	169	\$29,001,516	\$195	6.0%
VIC Loddon	Houses	\$176,542	1.7%	23.4%	52	\$7,661,667	n.a.	n.a.
VIC Macedon Ranges	Houses	\$529,711	5.6%	24.5%	596	\$296,815,060	\$370	4.2%
VIC Macedon Ranges	Units	\$355,934	1.6%	15.3%	85	\$30,267,502	\$300	4.8%
VIC Mansfield	Houses	\$332,997	6.2%	20.9%	130	\$38,524,607	\$290	4.9%
VIC Mansfield	Units	\$330,977	6.9%	28.1%	25	\$8,226,000	\$275	4.9%

SAMPLE REPORT

# Regional Council Tables | VIC



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
VIC Mildura	Houses	\$246,489	3.7%	25.6%	922	\$228,487,816	\$280	6.5%
VIC Mildura	Units	\$170,034	7.7%	4.6%	157	\$30,691,165	\$220	7.0%
VIC Mitchell	Houses	\$333,762	5.4%	15.3%	510	\$161,908,368	\$300	5.0%
VIC Mitchell	Units	\$252,688	4.1%	4.1%	75	\$18,144,660	\$270	5.5%
VIC Moira	Houses	\$263,382	8.7%	17.3%	454	\$119,626,668	\$260	5.7%
VIC Moira	Units	\$198,051	-0.9%	-1.2%	60	\$12,759,900	\$225	5.9%
VIC Moorabool	Houses	\$396,529	8.8%	29.7%	413	\$148,754,772	\$300	4.6%
VIC Moorabool	Units	\$272,942	4.3%	10.3%	34	\$9,747,000	\$270	5.3%
VIC Mount Alexander	Houses	\$386,144	0.1%	20.9%	256	\$92,208,131	\$300	4.5%
VIC Mount Alexander	Units	\$316,509	2.0%	23.9%	22	\$6,829,502	\$280	4.7%
VIC Moyne	Houses	\$351,041	5.2%	19.0%	218	\$84,082,305	\$300	4.7%
VIC Moyne	Units	\$347,415	0.5%	-6.5%	18	\$7,102,000	\$270	4.7%
VIC Murrindindi	Houses	\$323,850	1.1%	33.6%	172	\$49,349,814	\$265	5.1%
VIC Murrindindi	Units	\$255,486	4.9%	9.2%	12	\$2,584,500	\$225	5.5%
VIC Northern Grampians	Houses	\$181,997	0.0%	16.0%	157	\$9,071,001	\$235	6.7%
VIC Northern Grampians	Units	\$154,197	2.7%	-5.2%	11	\$943,000	\$150	5.8%
VIC Pyrenees	Houses	\$214,012	5.9%	21.9%	171	\$17,103,331	\$250	5.9%
VIC Queenscliffe	Houses	\$749,897	-1.3%	-8.9%	45	\$33,558,752	\$365	2.8%
VIC Queenscliffe	Units	\$467,543	-13.5%	-1.0%	10	\$7,747,000	n.a.	n.a.
VIC South Gippsland	Houses	\$297,609	0.3%	1.0%	442	\$123,044,640	\$280	5.2%
VIC South Gippsland	Units	\$247,440	-0.1%	0.5%	37	\$8,369,251	\$235	5.3%
VIC Southern Grampians	Houses	\$217,213	2.3%	-3.6%	208	\$42,777,507	\$240	6.2%
VIC Southern Grampians	Units	\$114,414	1.7%	-16.0%	13	\$2,624,500	\$220	5.7%
VIC Strathbogie	Houses	\$271,000	6.9%	17.2%	131	\$36,597,984	\$260	5.3%
VIC Strathbogie	Units	\$230,000	6.6%	11.4%	12	\$3,068,000	\$230	5.6%
VIC Surf Coast	Houses	\$707,926	8.7%	19.2%	677	\$476,836,604	\$420	3.5%
VIC Surf Coast	Units	\$562,641	4.6%	3.9%	137	\$71,388,051	\$360	4.2%
VIC Swan Hill	Houses	\$221,746	4.1%	15.6%	265	\$63,587,925	\$250	6.2%
VIC Swan Hill	Units	\$195,634	-5.6%	-10.2%	47	\$9,137,000	\$220	6.2%
VIC Tarragona	Houses	\$223,398	8.8%	23.1%	78	\$16,132,200	\$240	5.8%
VIC Wangaratta	Houses	\$293,508	3.4%	23.4%	402	\$113,108,065	\$280	5.4%
VIC Wangaratta	Units	\$202,324	3.2%	9.3%	62	\$12,586,185	\$215	5.9%
VIC Warrnambool	Houses	\$346,055	1.7%	11.1%	496	\$169,331,059	\$320	4.9%
VIC Warrnambool	Units	\$254,267	-2.6%	2.3%	111	\$28,486,799	\$250	5.2%
VIC Wellington	Houses	\$273,192	4.4%	14.7%	747	\$184,309,160	\$275	5.7%
VIC Wellington	Units	\$220,793	4.0%	14.1%	89	\$19,457,000	\$235	6.3%
VIC West Wimmera	Houses	\$123,289	2.6%	-4.5%	50	\$5,342,500	n.a.	n.a.
VIC Wodonga	Houses	\$299,529	3.3%	14.4%	644	\$200,943,382	\$310	5.5%
VIC Wodonga	Units	\$203,062	2.1%	-4.2%	138	\$27,688,146	\$230	6.1%
VIC Yarra Ranges	Houses	\$521,328	13.1%	24.6%	2,396	\$1,266,487,708	\$380	4.2%
VIC Yarra Ranges	Units	\$385,806	4.5%	15.1%	368	\$147,541,101	\$330	4.8%
VIC Yarriambiack	Houses	\$123,282	2.9%	12.0%	121	\$12,267,100	\$175	7.9%

SAMPLE REPORT

# Regional Council Tables | WA

Data to March 2016 (\*data to February 2016)



Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield
WA Albany	Houses	\$379,343	-3.6%	1.7%	489	\$205,511,196	\$350	5.1%
WA Albany	Units	\$285,795	-1.0%	-4.9%	21	\$6,910,000	\$280	5.7%
WA Augusta-Margaret River	Houses	\$525,007	-1.1%	8.8%	262	\$150,509,905	\$400	4.3%
WA Augusta-Margaret River	Units	\$358,769	-6.5%	-2.3%	60	\$20,025,300	\$310	5.2%
WA Beverley	Houses	\$252,732	-5.3%	18.9%	14	\$4,379,500	n.a.	n.a.
WA Boddington	Houses	\$312,178	-4.8%	1.9%	22	\$7,385,350	\$320	5.3%
WA Boyup Brook	Houses	\$210,881	-5.6%	-4.4%	17	\$3,219,550	\$245	5.8%
WA Bridgetown-Greenbushes	Houses	\$332,477	-1.9%	10.9%	61	\$21,703,400	\$290	5.2%
WA Brookton	Houses	\$211,283	5.4%	15.9%	10	\$1,667,500	n.a.	n.a.
WA Broome	Houses	\$553,595	-7.7%	0.1%	141	\$81,416,850	\$570	5.0%
WA Broome	Units	\$384,154	-8.7%	-11.2%	74	\$19,311,755	\$375	4.7%
WA Bruce Rock	Houses	\$129,365	-13.4%	12.2%	10	\$766,000	n.a.	n.a.
WA Bunbury	Houses	\$336,953	-3.7%	5.4%	457	\$174,229,667	\$330	5.3%
WA Bunbury	Units	\$303,158	-5.4%	-2.3%	113	\$40,762,900	\$320	5.4%
WA Busselton	Houses	\$519,478	0.1%	13.6%	653	\$95,080,500	\$350	4.5%
WA Busselton	Units	\$385,252	-3.5%	-6.0%	100	\$40,000,000	\$360	4.9%
WA Capel	Houses	\$429,108	1.0%	12.7%	20	\$9,000,000	\$385	4.9%
WA Carnamah	Houses	\$131,730	-1.8%	-10.4%	16	\$1,237,000	n.a.	n.a.
WA Carnarvon	Houses	\$285,642	-12.8%	-1.0%	17	\$8,797,000	\$370	6.1%
WA Chapman Valley	Houses	\$314,746	-5.6%	0.5%	11	\$5,958,000	n.a.	n.a.
WA Chittering	Houses	\$525,648	1.6%	0.5%	67	\$39,298,350	\$415	4.4%
WA Collie	Houses	\$201,611	-8.3%	-9.1%	127	\$30,201,999	\$250	6.7%
WA Coolgardie	Houses	\$110,430	-3.0%	-29.6%	26	\$3,570,500	\$220	8.6%
WA Coorow	Houses	\$330,000	4.2%	-5.5%	23	\$6,273,500	\$258	4.0%
WA Corrigin	Houses	\$191,523	-23.8%	-9.7%	21	\$3,650,500	n.a.	n.a.
WA Cunderdin	Houses	\$186,330	-3.6%	-4.2%	11	\$2,647,000	n.a.	n.a.
WA Dalwallinu	Houses	\$215,885	-7.8%	15.2%	18	\$3,807,500	n.a.	n.a.
WA Dandaragan	Houses	\$392,591	-0.1%	-2.6%	59	\$23,876,710	\$350	4.1%
WA Dardanup	Houses	\$369,120	2.4%	1.8%	203	\$81,147,033	\$370	5.3%
WA Dardanup	Units	\$305,641	-2.7%	1.5%	13	\$3,634,500	\$340	5.5%
WA Denmark	Houses	\$437,526	-1.8%	13.9%	98	\$45,349,000	\$350	4.2%
WA Derby-West Kimberley	Houses	\$386,258	-11.8%	9.0%	21	\$5,491,000	\$350	4.4%
WA Donnybrook-Balingup	Houses	\$335,175	1.5%	5.7%	70	\$25,238,250	\$320	5.1%
WA Dundas	Houses	\$119,713	8.0%	30.1%	17	\$622,500	n.a.	n.a.
WA East Pilbara	Houses	\$430,246	-33.6%	n.a.	11	\$1,595,000	\$350	3.0%
WA Esperance	Houses	\$333,089	-8.8%	-13.6%	141	\$54,444,500	\$350	4.9%
WA Esperance	Units	\$300,716	-1.7%	-2.4%	10	\$2,882,000	\$275	5.0%
WA Exmouth	Houses	\$506,582	-1.1%	-2.1%	32	\$15,168,500	\$470	4.9%
WA Geraldton-Greenough	Houses	\$327,200	-6.6%	-7.4%	298	\$109,030,420	\$300	5.0%
WA Geraldton-Greenough	Units	\$296,904	-0.8%	-6.5%	26	\$6,681,000	\$240	5.2%
WA Gingin	Houses	\$460,291	-1.0%	-3.2%	96	\$43,688,499	\$350	4.0%
WA Gnowangerup	Houses	\$142,087	-16.4%	6.0%	15	\$1,896,500	n.a.	n.a.
WA Harvey	Houses	\$372,104	-0.5%	10.5%	430	\$175,338,265	\$360	5.2%
WA Harvey	Units	\$321,214	2.2%	-3.7%	12	\$4,212,500	\$350	5.5%
WA Irwin	Houses	\$399,345	-0.5%	7.6%	41	\$15,952,500	\$300	4.0%
WA Jerramungup	Houses	\$327,004	1.9%	82.6%	23	\$8,153,000	n.a.	n.a.
WA Kalgoorlie/Boulder	Houses	\$305,793	-2.5%	-6.0%	363	\$121,310,617	\$370	6.3%

SAMPLE REPORT

# Regional Council Tables | WA



Data to March 2016 (\*data to February 2016)

Council Region	Property Type	Median Value	12 month change in median value	5 year change in median value	Number of sales (12m)*	Total value of sales (12m)*	Median weekly advertised rental rate	Indicative gross rental yield	
WA	Kalgoorlie/Boulder	Units	\$251,949	-6.5%	-3.5%	42	\$10,844,000	\$300	6.5%
WA	Katanning	Houses	\$180,477	-7.7%	1.0%	43	\$8,496,375	\$230	6.4%
WA	Kojonup	Houses	\$230,874	3.5%	-11.3%	13	\$2,450,500	n.a.	n.a.
WA	Mandurah	Houses	\$386,968	-3.0%	1.5%	1,646	\$756,783,593	\$350	4.9%
WA	Mandurah	Units	\$312,040	4.4%	-2.2%	268	\$112,942,944	\$330	5.3%
WA	Manjimup	Houses	\$252,918	4.6%	-0.3%	120	\$34,436,500	\$295	5.9%
WA	Merredin	Houses	\$166,631	-5.1%	-24.2%	57	\$11,530,500	n.a.	n.a.
WA	Moora	Houses	\$201,696	-11.2%	42.2%	19	\$3,371,000	\$240	9.9%
WA	Morawa	Houses	\$163,245	-0.1%	-14.0%	13	\$1,550,000	n.a.	n.a.
WA	Murray	Houses	\$384,824	-6.1%	0.0%	264	\$120,401,635	\$350	4.8%
WA	Nannup	Houses	\$317,835	-9.5%	5.0%	23	\$9,068,000	n.a.	n.a.
WA	Narrogin	Houses	\$233,090	-4.6%	11.0%	67	\$14,319,700	\$275	7.3%
WA	Northam	Houses	\$258,983	-3.3%	2.6%	133	\$35,610,474	\$323	6.6%
WA	Northampton	Houses	\$324,080	-9.9%	-4.0%	44	\$13,474,230	\$275	4.4%
WA	Northampton	Units	\$211,535	-25.8%	-31.3%	35	\$5,520,000	n.a.	n.a.
WA	Pingelly	Houses	\$204,608	6.8%	6.1%	17	\$3,872,000	n.a.	n.a.
WA	Plantagenet	Houses	\$237,672	-4.3%	-0.9%	10	\$1,000,000	\$245	5.2%
WA	Port Hedland	Houses	\$493,682	-29.6%	-29.0%	10	\$60,278,581	\$500	5.2%
WA	Port Hedland	Units	\$493,682	-17.9%	-29.0%	7	\$5,066,077	\$350	3.9%
WA	Quairading	Houses	\$195,490	-24.4%	-24.4%	12	\$1,975,000	n.a.	n.a.
WA	Ravensthorpe	Houses	\$267,988	-0.2%	-17.9%	16	\$2,861,000	\$280	4.7%
WA	Roebourne	Houses	\$303,132	34.5%	-46.2%	214	\$85,218,960	\$500	6.0%
WA	Roebourne	Units	\$303,132	34.5%	-44.9%	23	\$5,313,685	\$335	4.7%
WA	Shark Bay	Houses	\$390,000	6.1%	19.2%	12	\$3,334,000	n.a.	n.a.
WA	Toodyay	Houses	\$353,947	-8.7%	9.1%	52	\$17,440,100	\$350	5.3%
WA	Wagin	Houses	\$194,875	-1.7%	18.4%	30	\$5,646,000	n.a.	n.a.
WA	Waroona	Houses	\$320,382	2.5%	10.7%	64	\$23,946,500	\$310	5.0%
WA	Wongan-Bell	Houses	\$185,844	-1.3%	-10.8%	20	\$3,453,500	n.a.	n.a.
WA	Wyndham-East Kimberley	Houses	\$389,464	-18.7%	-16.7%	29	\$12,025,667	\$470	5.9%
WA	York	Houses	\$133,582	-13.4%	-9.1%	16	\$1,232,700	n.a.	n.a.
WA	York	Houses	\$320,076	-2.0%	8.2%	47	\$16,308,000	\$310	5.1%

SAMPLE REPORT

CoreLogic Australia is a wholly owned subsidiary of CoreLogic (NYSE: CLGX), which is the largest property data and analytics company in the world. CoreLogic provides property information, analytics and services across Australia, New Zealand and Asia, and recently expanded its service offering through the purchase of project activity and building cost information provider Cordell. With Australia's most comprehensive property databases, the company's combined data offering is derived from public, contributory and proprietary sources and includes over 500 million decision points spanning over three decades of collection, providing detailed coverage of property and other encumbrances such as tenancy, location, hazard risk and related performance information.

With over 20,000 customers and 150,000 end users, CoreLogic is the leading provider of property data, analytics and related services to consumers, investors, real estate, mortgage, finance, banking, building services, insurance, developers, wealth management and government. CoreLogic delivers value to clients through unique data, analytics, workflow technology, advisory and geo spatial services. Clients rely on CoreLogic to help identify and manage growth opportunities, improve performance and mitigate risk. CoreLogic employs over 650 people across Australia and in New Zealand. For more information call 1300 734 318 or visit [www.corelogic.com.au](http://www.corelogic.com.au)

## Granular Data and Analytics Driving Growth in your Business

CoreLogic produces an advanced suite of housing market analytics that provides key insights for understanding housing market conditions at a granular geographic level. Granular data is often used for portfolio analysis and benchmarking, risk assessments and understanding development feasibility and more. CoreLogic gives industry professionals valuable modules which provide essential analytics and insights for decision making and strategy formation within the residential property asset class. We can tailor reports to fit your business requirements. Call us on 1300 734 318 or email us at [ask@corelogic.com.au](mailto:ask@corelogic.com.au) or visit us at [www.corelogic.com.au](http://www.corelogic.com.au)

**Market Scorecard:** Monitor and measure performance of an individual office or a Franchise brand month on month through a detailed view of the Real Estate Listing and Sales market share across Australia. With the ability to gather market share statistics within your active market, this product is designed to identify the competing brands and independents at a suburb, postcode or state defined territory and State level. Easily locate growth opportunities and market hotspots allowing you to evaluate the performance of the established offices in these new areas of interest.

**Market Trends:** Retain housing market indicators down to the suburb level, with data in time series or snapshot delivered monthly. CoreLogic's Market Trends data is segmented across houses and units. The Market Trends data includes key housing market metrics such as median prices, median values, transaction volumes, rental statistics, vendor metrics such as average selling time and vendor discounting rates.

**CoreLogic Indices:** The suite of CoreLogic indices range from simple market measurements such as median prices through to repeat sales indices and our flagship hedonic home value indices. The CoreLogic RP Data index has been specifically designed to track the value of a portfolio of properties over time and is relied upon by Australian regulators and industry as the most up to date and accurate measurement of housing market performance.

**Economist Pack:** A suite of indices and indicators designed specifically for Australian economic commentators who require the most up to date and detailed view of housing market conditions. The economist pack includes the CoreLogic hedonic indices for capital cities and 'rest of state' indices, the stratified hedonic index, hedonic total return index, auction clearance rates and median prices.

**Investor Concentration Report:** Understanding ownership concentrations is an important part of assessing risk. Areas with high investor concentrations are typically allocated higher risk ratings due to the over-representation of a particular segment of the market. Through a series of rules and logic, CoreLogic has flagged the likely ownership type of every residential property nationally as either owner occupied, investor owned or government owned.

**Mortgage Market Trend Report:** CoreLogic is in a unique position to monitor mortgage related housing market activity. Transaction volumes, dwelling values and mortgage related valuation events all comprise our Mortgage market trend report which provides an invaluable tool for mortgage industry benchmarking and strategy.

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